

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS - 2nd QUARTER 2013-14**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	2815870	112155	3317206	111430	5551770	227177	6835149	229255
2	Corporate Agents-Banks	171762	12172	186434	15069	432789	25142	477830	26577
3	Corporate Agents -Others	36237	1471	109932	1577	154370	3599	201942	3329
4	Brokers	79557	39639	62074	42067	166619	95361	163158	90786
5	Micro Agents	359	5	688	52	1346	17	1056	83
6	Direct Business	1534218	66136	533081	62700	2702016	125520	1162285	125656
	Total (A)	4638003	231578	4209415	232895	9008910	476816	8841420	475686
1	Referral (B)	0	0			0	0	0	0
	Grand Total (A+B)	4638003	231578	4209415	232895	9008910	476816	8841420	475686

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold